



Turn to the Experts™



Commercial HVAC Sales Engineer

Requirements:

- BS in Engineering is helpful with 5 - 7 years experience a plus.
- Proficiency with ASME Section VIII & ASME B31/3 design & analysis, piping flexibility utilizing stress software &/or vessel design software.
- Genuine person that can build relationships.
- Confident, never give up attitude.

Primary duties are: To assist design engineers with transforming functional specifications into a final design with the selection and application of our products.

Responsibilities include:

- Work closely with design engineers to develop a solution-oriented approach to meet their project specific needs.
- Responsible for ADME code design, piping stress analysis and material selection.
- Project engineering including preparing equipment specifications, P&ID's & coordination in a project team environment.
- Design, specification and bid evaluation of mechanical equipment and systems, including piping systems, pressure vessels, pumps, compressors, reactors, heat exchange equipment and speciality equipment, etc.
- Calling on (visiting) engineers in our territory (Northeast NY, Berkshires & Vermont).
- Estimating and pricing commercial projects.
- Managing commercial accounts with responsibility for sales and support.

Salary is commensurate with experience.

Candidates must be a self-starter, proficient with computers, work well under pressure, have good organizational skills, the ability to manage varied tasks simultaneously and work well with associates. Candidate should be able to put out high quality work in a fast paced environment and be career oriented. Qualified candidate will be eligible for advancement. A clean drivers license is required.

Carrier Corporation is the world's recognized leader in the HVAC industry and the **R.J. Murray Company, Inc.** is the oldest wholesale distributor of Carrier products, in business since 1933. We represent over 100 manufacturers of HVAC equipment, parts and supplies. Our customer base includes: Dealers, Mechanical Contractors, Industrials, Property Managers, Military, Local, State and Federal Government as well as exporting. Our newly opened main distribution facility is centrally located in Latham, N.Y. near the Albany Airport. Branch office location is Williston, VT. We offer an excellent work environment, professional staff, and are leaders in our industry.

R. J. Murray Co. is an equal opportunity employer and offers the following fringe benefits:

- *Health insurance
- *Competitive salary
- *Paid holidays
- *401k plan with employer contributions
- *Life insurance
- *Paid vacation
- *Paid sick and personal time off
- *Long and short term disability insurance
- *Employee discounts available
- *Flexible Spending Plan
- *AT&T, Hannaford Discounts
- *Sunmark Credit Union member
- *Working Advantage Discount Program member

R.J. Murray Co., Inc., 7 Northway Lane, Latham, NY 12110, Phone 518-690-4455, Fax 690-4990 www.rjmurray.com

Please send your MS Word formatted resume and **salary requirements** to: personnel@rjmurray.com