



Turn to the Experts™



## Commercial HVAC Sales

**Qualifications:** Minimum of 3 years experience in the Commercial HVAC industry. Best served by someone that has experience with large Commercial Rooftops and Applied Products (chillers, air handlers, etc).

**Primary duties are:** To promote the sales of commercial heating, ventilating, and air conditioning products in the upstate New York, Western Massachusetts and Vermont regions. Responsibilities include:

- Managing commercial accounts with responsibility for sales and support.
- Estimating and pricing commercial projects.
- Calling on (visiting) dealers and mechanical contractors

Genuine person that can build relationships. Confident and comfortable in a competitive sales atmosphere. Candidates must be a self-starter, proficient with computers, work well under pressure, have good organizational skills, the ability to manage varied tasks simultaneously and work well with associates. Candidate should be able to put out high quality work in a fast paced environment and be career oriented. Qualified candidate will be eligible for advancement. A valid driver's license is required.

Guaranteed draw (salary) and commission opportunities. In addition, a car allowance, cell phone, iPad and laptop will be provided.

**Carrier Corporation** is the world's recognized leader in the HVAC industry and the **R.J. Murray Company, Inc.** is the oldest wholesale distributor of Carrier products, in business since 1933. We represent over 100 manufacturers of HVAC equipment, parts and supplies. Our customer base includes: Dealers, Mechanical Contractors, Industrials, Property Managers, Military, Local, State and Federal Government as well as exporting. Our newly opened main distribution facility is centrally located in Latham, N.Y. near the Albany Airport. Branch office location is Williston, VT. We offer an excellent work environment, professional staff, and are leaders in our industry.

**R. J. Murray Co. is an equal opportunity employer and offers the following fringe benefits:**

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| *Health insurance                      | *Paid sick and personal time off           |
| *Competitive salary                    | *Long and short term disability insurance  |
| *Paid holidays                         | *Employee discounts available              |
| *401k plan with employer contributions | *Flexible Spending Plan                    |
| *Life insurance                        | *AT&T, Hannaford Discounts                 |
| *Paid vacation                         | *Sunmark Credit Union member               |
|  | *Working Advantage Discount Program member |

**R.J. Murray Co., Inc.**, 7 Northway Lane, Latham, NY 12110, Phone 518-690-4455, Fax 690-4990 [www.rjmurray.com](http://www.rjmurray.com)  
Please send your MS Word formatted resume and **salary requirements** to: [personnel@rjmurray.com](mailto:personnel@rjmurray.com)