



Turn to the Experts[®]



Sales Territory Manager

Primary duties are: Selling and/or getting specified, our HVAC, Equipment, Parts & Supply to Commercial and Residential Contractors and Engineers. The position is responsible for the growth and development of our product lines and customer base.

Qualifications:

- Confidence in oneself to jump right in and sell
- Genuine person that can build relationships
- Never give up attitude
- Experience in the HVAC industry is a plus, but not necessary.
- Candidate should be career oriented.

Salary (guaranteed draw) is commensurate with experience plus commissions.

Candidates must be a self-starter, proficient with computers, work well under pressure, have good organizational skills, the ability to manage varied tasks simultaneously and work well with associates. Candidate should be able to put out high quality work in a fast paced environment and be career oriented. Qualified candidate will be eligible for advancement. A clean drivers license is required.

Carrier Corporation is the world's recognized leader in the HVAC industry and the **R.J. Murray Company, Inc.** is the oldest wholesale distributor of Carrier products, in business since 1933. We represent over 100 manufacturers of HVAC equipment, parts and supplies. Our customer base includes: Dealers, Mechanical Contractors, Industrials, Property Managers, Military, Local, State and Federal Government as well as exporting. Our newly opened main distribution facility is centrally located in Latham, N.Y. near the Albany Airport. Branch office location is Williston, VT. We offer an excellent work environment, professional staff, and are leaders in our industry.

R. J. Murray Co. is an equal opportunity employer and offers the following fringe benefits:

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| *Health insurance | *Paid sick and personal time off |
| *Competitive salary | *Long and short term disability insurance |
| *Paid holidays | *Employee discounts available |
| *401k plan with employer contributions | *Flexible Spending Plan |
| *Life insurance | *AT&T, Hannaford Discounts |
| *Paid vacation | *Sunmark Credit Union member |
| | *Working Advantage Discount Program member |

R.J. Murray Co., Inc., 7 Northway Lane, Latham, NY 12110, Phone 518-690-4455, Fax 690-4990 www.rjmurray.com

Please send your MS Word formatted resume and **salary requirements** to: personnel@rjmurray.com